



# Consignment Program Guide

*Showcase More - Risk Less - Earn More*



## ■ Introduction

**Oscar Surfaces** is a U.S.-based company with a global reach—born from a family legacy in ceramic and tile manufacturing and shaped by over 20 years of experience in real estate and building materials. We specialize in sourcing and supplying **premium-quality tiles, countertops, vanities, flooring, cabinets and decorative surfaces** for residential, commercial and hospitality projects.

Our mission is simple: **Make luxury design accessible** and profitable for partners and clients alike. We do this by blending smart sourcing, timeless design, competitive pricing, and strong partnerships.

Oscar Surfaces is more than a product provider—we are a **one-stop solution for designers, contractors, developers and showrooms** seeking dependable service, stylish materials, and business-building opportunities. Our network includes trusted manufacturers from Italy, Spain, Portugal, Brazil, Turkey, Jordan, India, Vietnam, Thailand, and China—allowing us to offer **certified, sustainable and trend-forward materials** at unmatched value.

## ■ What is the Oscar Consignment Program?

The **Oscar Surfaces Consignment Program** empowers approved partners to sell our materials in their showrooms or through their business channels—**without upfront inventory costs**. You showcase, we supply. You sell, we fulfill. You grow, we support.

It's an ideal solution for:

- Showrooms looking to expand their offerings
- Contractors and designers adding revenue streams
- Builders and resellers testing materials in their markets

## ■ Conditions to Become an Oscar Surfaces Consigner

Requirement	Details
1. Business Eligibility	<ul style="list-style-type: none"><li>- Must be a licensed business: contractor, designer, builder or showroom owner</li><li>- Valid business registration and tax ID</li></ul>
2. Showroom / Sales Channel	<ul style="list-style-type: none"><li>- Operate a physical or online sales platform</li><li>- Maintain product displays and follow brand integrity</li></ul>
3. Inventory Agreement	<ul style="list-style-type: none"><li>- Oscar retains product ownership until sold</li><li>- Minimum display quantities may apply by category</li></ul>
4. Revenue Sharing	<ul style="list-style-type: none"><li>- Commission or revenue split based on MSRP or wholesale rates</li><li>- Payouts issued monthly after verified sales</li></ul>
5. Reporting & Tracking	<ul style="list-style-type: none"><li>- Submit bi-weekly or monthly sales reports</li><li>- Use Oscar-approved tracking tools or software</li></ul>
6. Returns & Damage	<ul style="list-style-type: none"><li>- Damaged/unsold items handled per agreement terms</li><li>- Consigner responsible for safe handling</li></ul>
7. Branding & Marketing	<ul style="list-style-type: none"><li>- Must follow Oscar brand guidelines</li><li>- Co-branded campaigns available upon request</li></ul>
8. Agreement Term	<ul style="list-style-type: none"><li>- Initial term: 6–12 months, renewable</li><li>- 30-day written notice required for termination</li></ul>

## ■ How Consignment Works

Step	Description
1. Apply & Get Approved	<ul style="list-style-type: none"><li>- Submit a short application and meet our team. We'll assess fit and finalize your tailored program.</li></ul>
2. Display Setup	<ul style="list-style-type: none"><li>- Receive branded sample boards, top-performing products and tags <b>at no cost</b>—or use your own showroom displays.</li></ul>
3. Start Selling	<ul style="list-style-type: none"><li>- Offer materials at <b>wholesale discounts starting at 25%</b>. Pay only when products are sold.</li></ul>
4. Fulfillment by Oscar	<ul style="list-style-type: none"><li>- We handle inventory, shipping, and restocking. Materials are delivered directly to your client or job site.</li></ul>
5. Sales Reporting & Payouts	<ul style="list-style-type: none"><li>- Report sales regularly and get paid every <b>7–14 days</b>, with full support from our U.S.-based team.</li></ul>
6 • Scale Your Success	<ul style="list-style-type: none"><li>- As you grow, you unlock deeper discounts, marketing perks, and exclusive early access to new collections.</li></ul>

## ■ Wholesale Discount Tiers

Annual Purchase Volume	Discount
All Partners	25% (starting level)
\$499,000+	30%
\$599,000+	35%
Up to 40%	Negotiable (for strategic or high-volume partners)

*Volume may include any combination of tiles, vinyl, countertops, cabinets, or wall panels.*

## ■ Partner Benefits & Support

- **No Upfront Inventory Risk** – Grow your product catalog without financial pressure.
- **Logistics Done for You** – Inventory, delivery, and restocking managed by Oscar.
- **Marketing Boost**
  - Website listing with partner profile
  - Promotion via email, SMS & social media
  - Co-branded signage, digital assets & brochures
- **Display Support** – Free branded sample boards & tools (or use your own fixtures).
- **U.S.-Based Sales Team** – Ongoing performance support and onboarding.
- **Premium Products = Premium Clients** – Oscar's curated materials attract discerning designers, builders and homeowners.

## ■ Onboarding Timeline

Week	Action
Week 1	Submit Application & Discovery Call
Week 2	Sign Agreement + Product Selection
Week 3	Display Kit Shipped + Partner Portal Access
Week 4	Launch + Training + Marketing Materials
Ongoing	Sales reporting, payout tracking & program scaling

## ■ Program Policies Summary

- **Payment Cycle:** Net 7–14 days
- **Return Policy:** Returns must follow contract terms; restocking fees may apply
- **Damage Liability:** Consigner responsible for damage due to mishandling
- **Pricing Compliance:** MSRP structure must be respected unless authorized
- **Termination:** Either party may terminate with 30-day written notice

## Ready to Partner With Us?

Join a trusted name in building materials and bring your customers the style, quality, and value they're looking for—without the risk of stocking inventory.

 [Apply Now for Consignment Program](#)

 [Schedule a Discovery Call](#)

 [Download Full Program PDF](#)

**Let's build success  
—together.**